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# **Media Release**

Company gets awarded additional 60 new stations by Flipkart as their **ODH (Outsourced Delivery Hub)** 

Total stations for Flipkart till date – 80 hubs serving 381 pin codes across 11 states in India

Total shipments handled for Flipkart till date – 1,46,16,451

Mumbai, 11th July 2022: Total Transport Systems, an established name in the Indian market offering consolidation, freight forwarding of cargoes and air freight and from all major locations across the globe & last mile connectivity in India through its subsidiary One World Logistics, is pleased to announce that the Company has been awarded 60 new stations by Flipkart as their ODH (Outsourced Delivery Hub).

This is a concept where the principal, in this case, Flipkart delivers the shipments to the small delivery hubs owned by the vendors and vendors are responsible to deliver the shipments to the end customers as per the principals pre-defined rules and guidelines. One World Logistics Ltd. is taking care of this as it falls under last mile delivery business.

The Company started this business with Flipkart in the month of September 2019 with 1 Hub and grown up to around 80 Hubs serving around 381 Pin codes of 11 States (Madhya Pradesh, Rajasthan, Maharashtra, Telangana, Himachal Pradesh, Punjab, Tamil Nadu, Karnataka, Jammu & Kashmir, Gujarat, Tamil Nadu & Haryana) with Shipment count of around 30K per day.

## **Management Comment:**

Commenting on this development, Mr. Makrand Pradhan, Managing Director of Total Transport Systems Ltd. said:

## **TOTAL TRANSPORT SYSTEMS LIMITED**

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"It gives me great joy that our last mile delivery business of Total Transport has been steadily entering into new partnerships and adding stations from both, new and existing partners like Flipkart. This current addition of Hubs is a reflection of execution capabilities of One World Logistics under which last mile delivery business is conducted. In this business timely delivery of orders is an important matrix. Despite immense competition, we are faring high on this matrix for our partners enabling us to garner greater confidence of our partners. The current addition of Hubs is likely to add substantially to topline of One World Logistics leading to overall growth of the Company. I would like to thank our employees and all other stakeholders for their continuous support and faith in us."

## **Company Overview**

Established in 1994, Total Transport Systems Ltd is a well-established company in India's cargo market. Through a robust network of partners, the Company has made a strong foothold in the logistics market in the country.

Total specializes in logistics business keeping a focus on our core business activities namely consolidation of Export cargoes, deconsolidation of import cargoes, full container loads and air freight from India to worldwide destinations. As a non-vessel Operating Common Carrier, the Company's consolidated shipping is rated among the top customers of almost all leading shipping lines operating in the region. This reputation has ensured the Company's competitive rates & space with major liners for consolidated shipments on a regular basis. The Company specializes in the business of Airfreight, FCL & LCL Forwarding for both exports and imports. TTSL has sizeable market share in India's LCL segment and the company is one of the market leaders in cargo consolidation. In addition to such services, Total continues to focus on timely delivery, diversification of its service portfolio, sustained long-term relationships with its clients, and extending value-added services over and above simple logistics.

The Company is equipped with a Multi-Modal Transport Operator's License for servicing its customer's requirements. It also has a Federal Maritime Commission (FMC) license. These licenses help the Company scale new businesses and geographies. These efforts have enabled the Company to win long running contracts as well as garner accolades in the industry as amongst the best groupage traffic in India. Moreover, the Company is well-positioned to leverage the changing trends in the logistics industry. It represents world's 5th largest consolidators network named "I Cargo Alliance" with 166 offices in 89 countries.

The Company has entered into a Joint Venture agreement with Seedeer (Hong Kong) E- Commerce Company Limited to form a Joint venture entity called a Seedeer (India) E-commerce Private Limited to gain access to the world-wide global supply chain activity of Seedeer locally in India. All these services provided by the Total group help the Company to scale new heights of success. This is enabled by specialized skill sets, local insights and experience of its devoted management team.

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The Company also has two subsidiaries- CP World Logistics India Pvt Ltd and One World Logistics Pvt Ltd. CP World Logistics is engaged in providing one window logistics solutions. One World - international NVOCC company specializes in provision of less-than container load ( LCL ) cargo service solution across world. Its extensive experience begins in Asia and now extend into Europe and America.

One World Logistics Private Limited (One World), popularly known as Abhilaya is a well-established company in India's logistics industry. Through a robust network and wide geographical reach (over eleven states across India), the Company has built a sustainable and growing logistics business. One World has a thorough and wellstructured corporate governance and management structure from senior management through managers, supervisors and delivery associates. The Company caters to a wide range of business across India. Since October 2018, the Company started last mile delivery service for Amazon, Flipkart, FedEx and SpiceJet. And has various service offerings - Last mile (Same Day Delivery), Rural mile (building delivery stations in Tier II cities, Ecommerce reference center) & Rural B2B (deliveries within same GST state - LTL, FTL)

The Company's wide reach and superior logistics capabilities helps it provide end-to-end services. Such expertise and superior quality of service has led to increased confidence of its marquee clients.

For more details please visit: www.ttspl.in

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Note: Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other risk factors, viewers are cautioned not to place undue reliance on these forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forwardlooking statements to reflect subsequent events or circumstances.

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