

Business Update Release

Total Transport and CONCOR Collaborate for smoother Export LCL Movement

from ICD Ankleshwar to Nava Sheva (JNPT)

Initiative to meet demand and foster economic growth and development

Mumbai, 05th March 2024: Total Transport Systems Limited, an established name in the Indian market offering consolidation, freight forwarding of cargoes and air freight and from all major locations across the globe & last mile connectivity in India, is thrilled to announce the successful launch of the Export LCL Movement from ICD Ankleshwar to Nava Sheva (JNPT). This landmark initiative signifies a significant milestone in the region's trade ecosystem, catering to the long-standing demand of EXIM traders from South Gujarat.

The collaboration between Total Transport Systems Ltd and CONCOR, facilitated by the Container Corporation of India Ltd (CONCOR) ICD Ankleshwar, marks a pivotal moment in enhancing trade operations and fostering economic growth in the region. By introducing a smoother cargo movement route, Total Transport Systems Ltd aims to address market demands effectively while bolstering the competitiveness of businesses across South Gujarat.



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Management Comment:

Commenting on this development, Mr. Makarand Pradhan, Managing Director of Total Transport Systems Ltd. said:

"We are thrilled to spearhead the trade operations from Ankleshwar to Nava Sheva. This initiative underscores our commitment to providing innovative solutions that empower businesses and drive economic progress. With our expertise in the LCL FCL segment and unwavering dedication, we are confident that the trade movement will not only meet but also exceed the expectations of our valued customers. The introduction of this new route promises numerous benefits for traders, including reduced transit times, enhanced efficiency, and streamlined trade operations.

We extend our heartfelt appreciation to CONCOR and the entire team for their collaborative efforts in bringing this initiative to execution. This partnership illustrates our shared commitment to excellence and customer satisfaction. Total Transport Systems Ltd remains dedicated to fostering enduring partnerships and driving positive change in the logistics landscape.

As a significant player in the industry, the company is committed to leveraging its expertise to unlock new opportunities and propel businesses towards success. I thank the entire team of Total Transport Systems for their untiring efforts and all our stakeholders for their continued support and faith in our company."

Company Overview

Established in 1994, Total Transport Systems Ltd is a well-established company in India's cargo market. Through a robust network of partners, the Company has made a strong foothold in the logistics market in the country.

Total specializes in logistics business keeping a focus on our core business activities namely consolidation of Export cargoes, deconsolidation of import cargoes, full container loads and air freight from India to worldwide destinations. As a non-vessel Operating Common Carrier, the Company's consolidated shipping is rated among the top customers of almost all leading shipping lines operating in the region. This reputation has ensured the Company's competitive rates & space with major liners for consolidated shipments on a regular basis. The Company specializes in the business of Airfreight, FCL & LCL Forwarding for both exports and imports. TTSL has sizeable market share in India's

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LCL segment and the company is one of the market leaders in cargo consolidation. In addition to such Services, Total continues to focus on timely delivery, diversification of its service portfolio, sustained long-term relationships with its clients, and extending value-added services over and above simple logistics.

The Company is equipped with a Multi-Modal Transport Operator's License for servicing its customer's requirements. It also has a Federal Maritime Commission (FMC) license. These licenses help the Company scale new businesses and geographies. These efforts have enabled the Company to win long running contracts as well as garner accolades in the industry as amongst the best groupage traffic in India. Moreover, the Company is well-positioned to leverage the changing trends in the logistics industry. It represents world's 5th largest consolidator's network named "I Cargo Alliance" with 166 offices in 89 countries.

The Company has entered into a Joint Venture agreement with Seedeer (Hong Kong) E- Commerce Company Limited to form a Joint venture entity called a Seedeer (India) E-commerce Private Limited to gain access to the world-wide global supply chain activity of Seedeer locally in India. All these services provided by the Total group help the Company to scale new heights of success. This is enabled by specialized skill sets, local insights and experience of its devoted management team.

The Company also has two 100% subsidiaries- CP World Logistics India Pvt Ltd and One World Logistics Pvt Ltd. CP World Logistics is engaged in providing one window logistics solutions. One World -International NVOCC Company specializes in provision of less-than container load (LCL) cargo service solution across world. Its extensive experience begins in Asia and now extend into Europe and America.

One World Logistics Private Limited (One World), popularly known as Abhilaya is a well-established company in India's logistics industry. Through a robust network and wide geographical reach (over eight states across India), the Company has built a sustainable and growing logistics business. One World has a thorough and well-structured corporate governance and management structure from senior management through managers, supervisors and delivery associates. The Company caters to a wide range of business across India. Since October 2018, the Company started last mile delivery service for Amazon, Flipkart, FedEx and Spice Jet. And has various service offerings – Last mile (Same Day Delivery), Rural mile (building delivery stations in Tier II cities, E-commerce reference centre) & Rural B2B (deliveries within same GST state – LTL, FTL)

The Company's wide reach and superior logistics capabilities helps it provide end-to-end services. Such expertise and superior quality of service has led to increased confidence of its marquee clients.

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